



michael ekert

Before You SpeakTM

Why conversations stall
before a word is said





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The Keynote Promise

What happens before you speak shapes what happens next.

In this keynote, Michael reveals the hidden signals that shape trust, influence and decision-making before conversations begin, and shares practical strategies that help people build stronger relationships, reduce resistance and create better outcomes.

Key Takeaways

- ✓ Shape positive first impressions
- ✓ Build trust from the start
- ✓ Reduce resistance naturally
- ✓ Influence without pressure
- ✓ Lead conversations with confidence

What They Say

"His message was simple, clear and instantly applicable to real life situations in business."

Fiona Cossill

Business Growth Coach

The Hidden Difference

People decide how they'll respond before they process what you say.

Most communication training focuses on what to say. Before You Speak reveals what people notice first and how greater awareness transforms every conversation.

About Michael

For more than 30 years, Michael has observed why some conversations succeed while others fall short. His keynotes transform those observations into practical insights people can use every day.

Audiences leave with fresh perspectives, stronger communication habits and the confidence to approach every conversation with purpose.



The conversation starts before you speak. So do the results.

Let's Start the Conversation:



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